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M&A Analyst
at Merama

Brazil

About Us

Merama is seeking to become the best and largest online group of brands in Latin America. Our business model consists on partnering with the leading merchants across Latin America (with a focus on Mexico, Brazil, Argentina, Peru, Colombia and Chile) and, with our team, capital, and technology, fueling additional hypergrowth. Unlike the dozens of Amazon aggregators that have popped up over the past few years, Merama is solely focused on Latin America, partners with very few merchants, and does not purchase companies outright. Instead, Merama identifies and partners with the top few companies in certain major categories and selectively purchases a stake in their business. Our company was founded in early 2021 by a group of entrepreneurs and former consultants, marketers, logistics professionals and e-commerce experts. We recently became one of Latam's Fastest Unicorns 🦄 with $1.2B-valued financing <12 months from our incorporation and we seek to change the E-commerce landscape in LATAM.

Our Values (we strongly live and believe them!)

- We deliver a 5-star customer experience
- We get things done
- We leverage the best of our people's knowledge and capabilities
- We aim high, we think global
- We move fast and don't miss any big opportunity
- We build an amazing environment for outstanding and diverse people

Our Team
The Mergers & Acquisitions team is responsible for the analysis, valuation, structuring, and successful acquisition of online brands that will support Merama's accelerated growth. We work directly with potential targets, while also collaborating with different areas within Merama to review potential investment opportunities.

Role for You
Merama is currently looking for a high-performer M&A Analyst to integrate its team in order to support in all aspects of the M&A process. We offer a unique opportunity for ambitious professionals seeking to play a meaningful role in Merama and its accelerated growth, while gaining significant experience in M&A transactions. This position is a highly visible role within Merama that offers material responsibility and broad exposure to senior management.

Main Responsibilities:

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- Assist in the analysis and evaluation of different investment opportunities
- Prepare financial models and valuation analyses
- Conduct industry and company research and analyses
- Prepare presentations of the opportunities for the investment committee, which will be used to evaluate targets and make investment decisions
- Provide support on the deal structuring for acquisitions
- Participate in the entire due diligence process for the targets

You have these:

- Bachelor's degree in Business, Economics, Engineering or related fields
- 1-2 years of relevant experience in investment banking, private equity, venture capital, management consulting, corporate development or related fields
- Solid corporate finance knowledge and financial modeling skills alongside advanced MS Excel and PowerPoint
- Proficiency in English

We'd love if you also had those:

- Self-motivativation and hard-working profile
- Strong organizational and administrative skills with keen attention to detail
- Motivated and results-driven with strong work ethic and integrity
- Ability to multi-task and prioritize many time-sensitive assignments simultaneously

We want to find people who believe in our mission and feel inspired enough to grow with the company, rather than someone who checks the boxes but isn't invested. We encourage you to apply and show us what you've got.

Merama is an Equal Employment Opportunity employer that proudly pursues and hires a diverse workforce. We don't make hiring or employment decisions on the basis of race, colour, religion, ethnic or national origin, nationality, sex, gender, gender identity, sexual orientation, disability, age or any other basis protected by applicable laws or prohibited by company policy.

For additional information please visit: Website | Instagram | LinkedIn

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First Name *

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